

Brendan Shakeshaft

Brooklyn, NY

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Operator with deep web3 industry experience and a strong network. Co-founded and exited Auditware after raising \$2.1M from top crypto VCs. Built a new sales pipeline and closed six figures in revenue in two months. Relentlessly resourceful in driving partnerships and closing deals—able to connect with any stakeholder needed to move the business forward. Blend BD with technical fluency to close high-impact deals.

PROFESSIONAL EXPERIENCE

Guardian,

COO

Remote

January 2025–Present

- Acqui-hired to lead business operations at a leading smart contract auditing firm securing \$10B in value across clients.
- Own social media, content, and marketing strategy across all channels.
- Host of the Permissionless Podcast, booking and interviewing leading crypto founders.
- Manage client relationships and close deals with companies like Tether, Yuga Labs, GMX, and others.
- Lead internal operations for a full-time team of over 20 employees.

Auditware,

Cofounder & COO

Remote

May 2023–February 2025

- Co-founded cybersecurity startup building dev tools for smart contract security and performing smart contract audits.
- Raised \$2.1M from leading VCs and oversaw successful acquihire.
- Closed six figures in revenue in the first two months through outbound sales.
- Developed branding, GTM, and growth strategy from zero to market.
- Secured a grant and strategic partnership with the Solana Foundation to develop open-source security tooling for their developer ecosystem.

Filecoin Foundation,

Community Operations Manager

Remote

October 2022–May 2023

- Managed Filecoin's Orbit Program of 50+ ambassadors and regional leads.
- Organized international hackathons and events across the US, Europe, and APAC.

EDUCATION

DePaul University

Studied film and television, with a concentration in digital editing.

Chicago, IL

2022

ADDITIONAL SKILLS

- Startup Operations & Strategic Development • Branding & Marketing • Deep Web3 Ecosystem Knowledge & Network • Business Development & Partnerships • Sales Execution • Creative Strategy • High-Agency Problem Solving • Founder-Level Initiative